**TU/ CODL**

**TEZPUR UNIVERSITY**

**SEMESTER END EXAMINATION (AUTUMN) 2017**

**DHR102: ORGANIZATIONAL BEHAVIOUR**

**Time: 3 Hours Total Marks: 70**

*The figures in the right-hand margin indicate marks*

*for the individual questions*

1. The quality of a person that makes him/her believe that what happens is either within one’s control or beyond control is called? **1**

1. Name two qualities of introvert personality. **1**

1. Name three determinants of personality. **1.5**

1. Name three types of Organisational commitments. **1.5**

1. Internal and external attribution depends on 3 factors. What are those?

**1.5**

1. Name the stages of development of group/team. **2**
2. Name one problem related to Marlow’s need hierarchy theory of motivation. **2**
3. Name five sources power. **2.5**
4. Differentiate between **(any four) 6x4=24**

1. Verbal and Non-verbal Communication
2. Team and a group
3. Theory X and Y of motivation
4. Power and politics
5. Leader and a manager

**P.T.O.**

10. What is organisational culture? How can it be sustained? **5+5=10**

11. Discuss the errors that we commit in perceiving others that might hamper our decision making. **10**

12. Highlight the different styles of leadership and discuss when each one should be practised. **13**

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